




# 2020 Impact Report



Pastaza River in Ecuador.

A lush, green mountain landscape with a waterfall and a rocky cliffside. The scene is filled with dense vegetation, including various shades of green and some brownish rocks. The overall atmosphere is misty and serene.

Nature and Culture  
International conserves  
biologically diverse  
landscapes in Latin  
America, in concert with  
local cultures, for the  
well-being of the planet.

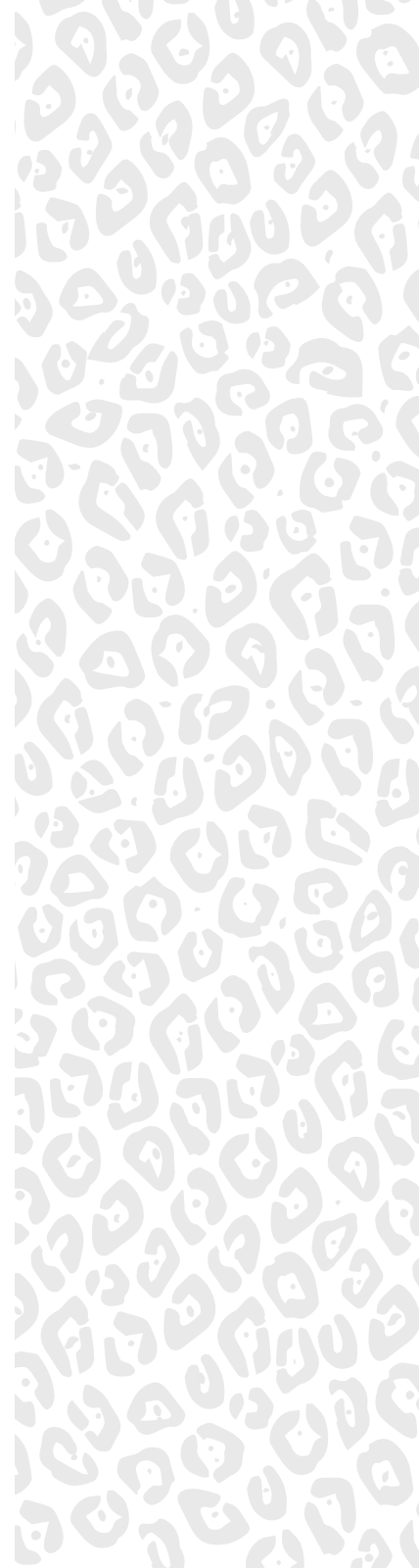


Red-eyed tree frog.



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# FROM THE PRESIDENT

Dear friend,

This was not exactly the 2020 recap I was expecting to write last June during the first wave of the COVID-19 pandemic. I knew I would highlight the remarkable outpouring of care and compassion from the Nature and Culture Community, your remarkable care and compassion during a time of unprecedented challenges. I knew I would highlight our staff and board's resilience and determination to advance Nature and Culture's mission.

What I didn't expect was to celebrate the creation of more than one million acres of new protected areas in 2020. This number is higher than our annual average over the last 25 years! All I can say is thank you. We could not have achieved this without you with us every step of the way.

I did not foresee either the discovery of new amphibian and reptile species (some still to be confirmed) in and around the protected areas that you have helped to create. 23 species of frogs, salamanders, caecilians, and lizards new to science!

As exciting as these accomplishments are, they also underscore our urgent race against time. Scientists predict that climate change and habitat loss could drive more than one million species to



*Sangay Podocarpus* became Ecuador's first national conservation corridor in 2020.

extinction within the next fifty years. We risk losing myriad plants and animals before we even learn they exist, which is heartbreaking to contemplate.

What gives me hope are the cutting-edge tools that Nature and Culture is using to save wildlife and wild places. Thanks to you, we inaugurated the first-ever national conservation corridor in Ecuador in 2020; our staff drafted the regulations enabling this achievement. You also supported our staff in creating one of Ecuador's first national protected areas for critical water resources, a new conservation figure that will protect drinking water quality from mining pollution. In Peru, Nature and Culture successfully secured a total of 80,719 acres of land for indigenous Kichwa communities.

Because of committed supporters like you, using a combination of the innovative and the tried-and-true, Nature and Culture is able to do what we do best: protect wild places to benefit people, plants, and animals and secure clean water and a stable climate for generations to come. I am so grateful that you are with us.

Sincerely,



Matt Clark  
President and CEO



The indigenous Kichwas of Napo gained title to their land in 2020.



Women from the Shawi nation in Peru.





# THANKFUL

The dream of creating vast protected areas in the heart of the planet's greatest natural and cultural diversity is possible because of you.

Together we protected more than 1 million acres of precious wild places in Latin America in 2020. From lush rainforest in Ecuador to Bolivia's dry forest, you conserved habitat for birds and bears alike, secured clean water for hundreds of thousands of people, and improved the livelihoods of indigenous and local communities.

Thank you for defending nature and culture.





*Zamora Municipal Conservation and Sustainable Use Area, established in December 2020 in Ecuador.*  
Photo by Trotsky Riera-Vite.

# AT A GLANCE 2020 IMPACT



**1,005,217** new acres conserved



**9** new reserves declared & **38** reserves managed



**43** species studied



**244** local communities & **23** indigenous nations supported



**367,583** people with newly protected water supplies



**88,905,286** tons of carbon stored in newly protected acres



Golden-backed mountain tanager, found in the recently declared *Unchog Private Conservation Area* in Peru. Photo by Miguel Moran.

# WHERE YOU PROTECTED NATURE AND CULTURE



Thanks to you, 2020 was one of our most impactful years yet. Together we safeguarded diverse landscapes in Mexico, Ecuador, Peru, Colombia, Bolivia, and Brazil.





Species like Goode's thornscrub tortoise (*Gopherus evgoodei*) are monitored by Nature and Culture's team in Mexico. Photo by James Liu.

# 2020 IN MEXICO

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**110,397**  
NEW ACRES PROTECTED



**1**  
RESERVE CREATED &  
**4**  
RESERVES MANAGED



**3**  
LOCAL & INDIGENOUS  
COMMUNITIES SUPPORTED



**58**  
PARK GUARDS & COMMUNITY  
MEMBERS TRAINED

## ALAMOS, SONORA

Our team is based in southern Sonora, home to the last and best tropical dry forests in North America.





COUNTRY HIGHLIGHT: MEXICO

# SIERRA DE TACUICHAMONA

**Your support created the first  
State Reserve in Sinaloa, Mexico.**

In October 2020, the Sinaloa State Government established *Sierra de Tacuichamona State Reserve* in collaboration with Nature and Culture, local communities, and the municipalities of Culiacán, Elota, and Cosalá.

Spanning 110,397 acres, *Sierra de Tacuichamona* protects oak forest, tropical dry forest, and river ecosystems. These diverse habitats are home to special and threatened species, including the margay (*Leopardus wiedii*), jaguar (*Panthera onca*), and northern potoo bird (*Nyctibius jamaicensis*). The area also contains the endangered cactus species *Stenocereus martinezii*.

A northern potoo bird spotted in *Sierra de Tacuichamona*.





Ancient petroglyphs in the area.

Nearby communities rely on water sources within the reserve for drinking and small-scale agriculture. Conserving the area will safeguard this important natural resource from expanding agriculture, cattle ranching, and other threats, and also protect important carbon sinks and archaeological sites.

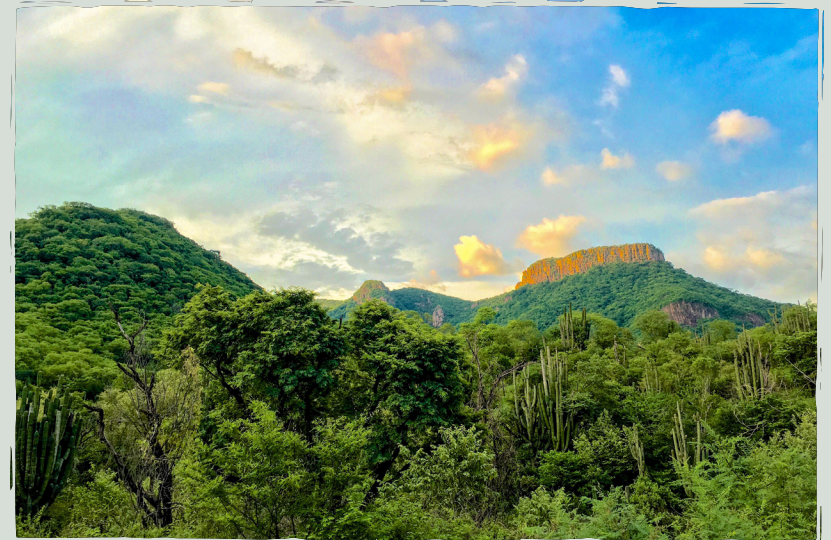
Although there are three protected natural areas in Sinaloa, *Sierra de Tacuichamona* is the first new reserve in 16 years, and the first to reach the category of State Reserve! The reserve and declaration process will serve as an example for future state reserves in Sinaloa.

## Did you see this study on *Monte Mojino Reserve*?

Nature and Culture's *Monte Mojino Reserve* offered a special opportunity for researchers to study a tropical dry forest in Mexico that has effectively kept agriculture and livestock out of its borders.

Published in 2020, [the study](#) reveals that properly managed lands that exclude livestock effectively safeguard animals, plants, and ecosystems that are essential to human health and well-being.

Results provide important data to conserve this endangered ecosystem in northwest Mexico, and other tropical dry forests across the globe!



Nature and Culture's *Monte Mojino Reserve*.  
Photo by James Liu.



Nature and Culture works closely with the Shuar nation in Ecuador.

# 2020 IN ECUADOR

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**459,284**  
NEW ACRES PROTECTED



**5**  
RESERVES CREATED,  
**3**  
RESERVES EXPANDED &  
**13**  
RESERVES MANAGED



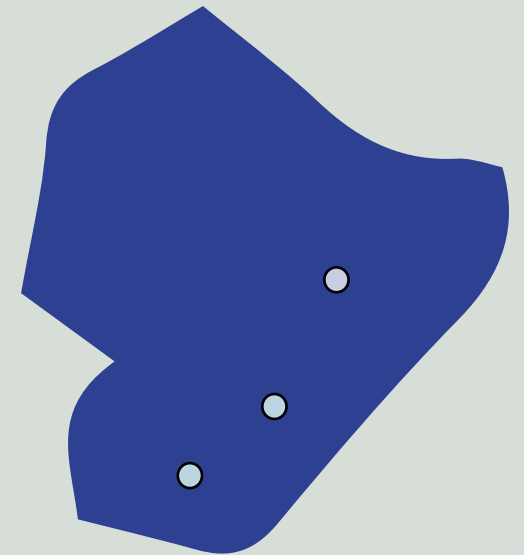
**7**  
INDIGENOUS NATIONS SUPPORTED



**235**  
PARK GUARDS & COMMUNITY  
MEMBERS TRAINED

## PUYO, CUENCA, LOJA

With offices in Puyo, Cuenca, and Loja, our team in Ecuador conserves a wide range of natural ecosystems - from the rich cloud forests of the Andes mountains to the remarkable rainforests of the Amazon basin.





*Sangay Podocarpus Connectivity Corridor.*

COUNTRY HIGHLIGHT: **ECUADOR**

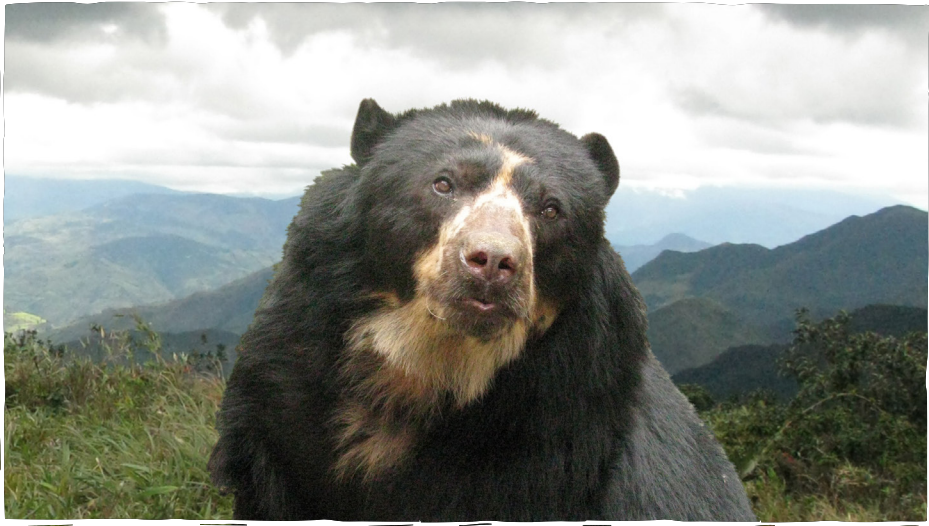
# SANGAY PODOCARPUS

**You created the first connectivity corridor in the Andean region.**

Your generosity has made several first-ever conservation achievements possible this year. One of the most exciting ways you have protected our planet's wildlife and wild places is the declaration of the Andean region's first connectivity corridor.

In 2020, the *Sangay Podocarpus Connectivity Corridor* was officially declared by Ecuador's Ministry of Environment. The corridor extends over 1.4 million acres of diverse and fragile ecosystems in Ecuador.

*Sangay Podocarpus* spans paramo grasslands as well as chains of lakes and wetlands. It is home



The spectacled bear, a threatened species in Ecuador.

to an abundance of wildlife, including 101 species of mammals, 580 species of birds, 162 species of amphibians, 45 reptile species, and 31 fish species. These numbers are increasing rapidly as scientific studies are undertaken and species new to science are discovered.

### Why is **connectivity** important?

Connectivity allows wildlife to move and migrate, boosts biodiversity and resilience in degraded ecosystems, safeguards genetic flow between populations, and ensures species are better able to adapt to the changing climate.

## Ribbit-ing Discoveries!

With your support, scientists recently discovered new species of amphibians in *Sangay Podocarpus*! At the north end of the corridor, scientists discovered 10 potential new species – eight frogs, one salamander, and one caecilian – in Ecuador's *Río Negro-Sopladora National Park*.

In the south, scientists from the Private Technical University of Loja - UTPL found 12 potential new amphibian species in Abra de Zamora.

All species are in the process of being described. The new corridor has great potential for additional research and discoveries!



*Hyloscirtus* sp illustrated above; Researcher: Juan Carlos Sánchez; Illustrator: Noemí Cevallos - Picturatus



A pygmy marmoset monkey spotted in Peru. This species is one of the smallest primates in the world!

# 2020 IN PERU

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**133,294**  
NEW ACRES PROTECTED



**2**  
RESERVES CREATED,  
**1**  
RESERVE EXPANDED &  
**17**  
RESERVES MANAGED



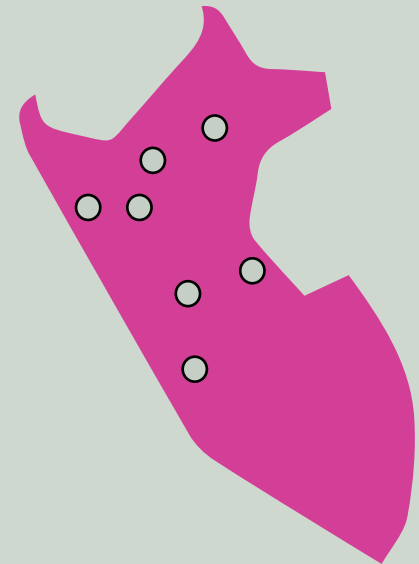
**8**  
INDIGENOUS NATIONS SUPPORTED



**923**  
PARK GUARDS & COMMUNITY  
MEMBERS TRAINED

AMAZONAS, LORETO,  
PIURA, LIMA, HUÁNUCO,  
CAJAMARCA, UCAYALI

Our team supports tremendous local efforts in the field, protecting Peru's rich biological wealth while helping local communities find and sustain livelihoods based on thriving ecosystems.





*Carpish Mountain Forest Regional Conservation Area.*

COUNTRY HIGHLIGHT: **PERU**

# CARPISH MOUNTAIN FOREST

**You saved 125,000 acres in the Peruvian Andes.**

Thanks to you, Nature and Culture started 2020 with a big success! *Carpish Mountain Forest Regional Conservation Area* was established on January 1, protecting one of the most biodiverse places on the planet – the central Andes.

The central Andes contains unmatched levels of endemism, or species found nowhere else on Earth. Wildlife recorded in *Carpish* include the endemic golden-backed mountain tanager (*Cnemathraupis aureodorsalis*) and the yellow-tailed woolly monkey (*Lagothrix flavicauda*), categorized as endangered in Peru.

More than 20 surrounding communities rely on the conservation area's non-timber resources. These





Community members in *Carpish*.

resources include freshwater basins and plants with medicinal value. Protecting the area will safeguard water supplies from mining and other threats as well as prevent droughts and floods, both of which are becoming more common with climate change.

**We have to care for our *Carpish* forest, a place known internationally for its natural richness, its beauty and birds,”** says Elmer Manzanedo Espinoza, community member and President of the Advocacy Committee for the creation of *Carpish*. **“We must now demand respect and protect it from those who cause harm. I will always defend our *Carpish* forest.”**

## Empowering the Kichwas

The indigenous Kichwas of Napo have lived in and cared for Peru’s Amazon Rainforest for centuries. However, without secure land ownership, the land is vulnerable to encroaching development, illegal logging, and mining activity.

Thanks to your support, these communities are finally gaining titles to their land. In January, you supported the Kichwa community of Nuevo San Pedro in gaining title to over 4,169 acres of their land. We are currently in the final stages of securing land titles for three other Kichwa communities in the region – totaling more than 80,000 acres!

Your support has defended the Kichwa’s way of life for generations to come, and ensured the Amazon’s wildlife and resources are protected in perpetuity.



Community members Silvia Alvarado (left) and Bertha Papa Lanci (right) from the Nueva Unión Kichwa community.



*Páramo Ovejas Tauso Regional Natural Park, previously established in southern Colombia.*

# 2020 IN COLOMBIA

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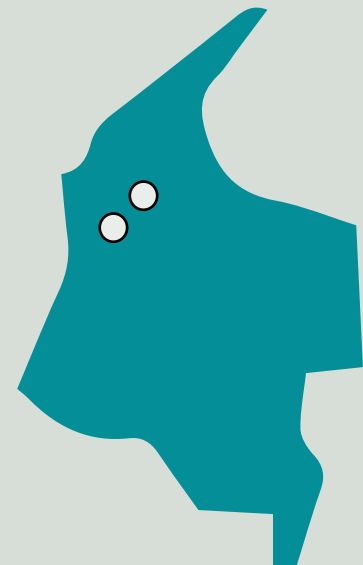


**1**  
MANAGEMENT PLAN IN PROCESS



**1**  
INDIGENOUS NATION SUPPORTED

Over 300 different ecosystems are found in Colombia. We've established partnerships with CodeChocó, Cornare, and Humboldt Institute to protect some of Colombia's most threatened wild places.



COUNTRY HIGHLIGHT: **COLOMBIA**

# GUESS THE GENUS

You supported the discovery of a new genus of lizard.

A new genus of lizard (called *Magdalenasaura*) was recently discovered in Colombia by a group of researchers from the Herpetology Laboratory of the University of Antioquia. One of the individuals of this new genus was collected in *Cañones Río Melcocho and Santo Domingo Protected Forest Reserve*, an area in the Colombian Andes previously created with your support!

The new genus becomes part of the 49 known members of the gymnophthalmids family — scaly reptiles of small size and short limbs, which have the ability to see with their eyes closed. Members



*Cañones Río Melcocho and Santo Domingo Protected Forest Reserve.*



The recently discovered *Magdalenasaura adercum* species by Juan M. Daza.

of this family typically live in tropical dry forests.

Finding a new genus is particularly exciting, as there may be many unknown species which belong to *Magdalenasaura*. The biologists have already discovered two new species belonging to the genus: *Magdalenasaura adercum* and *Magdalenasaura leurosquama*.

These recent discoveries show the power of your generosity! There may be many new species yet to be discovered in the wild places that you protect.

## Studying Connectivity

Nature and Culture and partners like the Humboldt Institute of Colombia conducted critical research on protected areas connectivity. The results of our study *Connectivity of Protected Areas: Effect of Human Pressure and Subnational Contributions in the Ecoregions of Tropical Andean Countries* were published in 2020!

Nature and Culture and partners constructed a protected areas database for Tropical Andean Countries (TAC - Colombia, Bolivia, Ecuador, Peru, and Venezuela) and evaluated TAC's ecoregions' representation and connectivity. We found that just 27% of ecoregions in the TAC have met the international goal of achieving 17% protected and connected lands. Our findings highlight the urgent need to continue creating protected areas and establish connectivity. Findings have also influenced national discussions about protected areas in Colombia, Ecuador, and Peru.



*Cañones Río Melcocho and Santo Domingo Protected Forest Reserve.*



*Ñembi Guasu, currently managed with your support.*

# 2020 IN BOLIVIA

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**302,242**  
NEW ACRES PROTECTED



**1**  
RESERVE CREATED,  
**4**  
RESERVES MANAGED

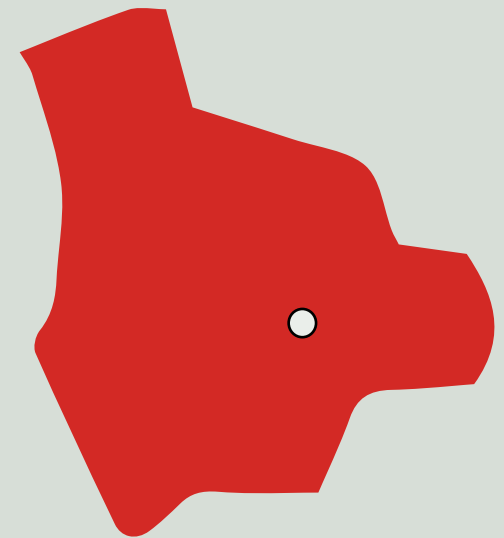


**1**  
INDIGENOUS NATION SUPPORTED



**35**  
PARK GUARDS & COMMUNITY  
MEMBERS TRAINED

Located in the heart of South America, Bolivia boasts incredible diversity of life resulting from its variation in topography. Your support strengthened partnerships with Fundación Natura, Fundación Nativa, World Land Trust, and IUCN Netherlands to safeguard the country's biological and cultural diversity.





COUNTRY HIGHLIGHT: **BOLIVIA**

# SERRANÍAS DE IGÜEMBE

**You fought deforestation in the Bolivian Andes.**

The Bolivian Andes contain incredible wildlife and essential water sources, but deforestation is rapidly destroying its ecosystems. Recent data reveal Bolivia is currently experiencing one of the highest rates of deforestation in the world.

Your support is making a difference. In November 2020, *Serranías de Igüembe Municipal Integrated Management Natural Area* was created. The area conserves 302,242 acres in the Bolivian Andes, spanning semi-humid montane and submontane forests and highland grasslands. Its vast landscape is home to threatened wildlife like the spectacled

*Serranías de Igüembe Municipal Integrated Management Natural Area.*





Thanks to you, the area was declared in November 2020.

bear (*Tremarctos ornatus*), ocelot (*Leopardus pardalis*), and tapir (*Tapirus terrestris*). Among the most representative birds is the military macaw (*Ara militaris*).

The area's forests and grasslands contain important sources of water for the local population. *Serranías de Igüembe* will safeguard this important natural resource from expanding agriculture, logging, and other threats. It will also help prevent droughts, which are becoming more common with climate change.

## \*Spotted\* in Bolivia

Sleek, powerful, and elusive, the jaguar is one of the most iconic mammals in the Americas. As a top-level carnivore, the big cat plays an important role in its environment, maintaining a diversity of species, regulating prey numbers and competing with smaller carnivores

Nature and Culture's partner *Nativa Bolivia* and Bolivia's National Service of Protected Areas began monitoring the species in *Otuquis National Park* in 2020. In the past few months, using camera traps, they've captured several jaguar pictures, indicating a healthy environment! The species' presence also highlights the urgency to consolidate a biological corridor connecting protected areas in the region.



Can you spot the cat?



Toucan spotted in Brazil's Pantanal.

# 2020 IN BRAZIL

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**5**  
INDIGENOUS NATIONS SUPPORTED



**840**  
PARK GUARDS & COMMUNITY  
MEMBERS TRAINED

Brazil hosts one third of the world's remaining rainforest. With dedicated partners like the International Institute of Education and the Indigenous Council of Roraima, we are supporting the implementation and sustainable management of protected areas.





Indigenous women in Brazil.

COUNTRY HIGHLIGHT: **BRAZIL**

## RORAIMA

**You defended nature and culture in Brazil.**

Four years ago, the Macuxi, Wapixana and Taurepang nations of Roraima, Brazil, approached Nature and Culture hoping to protect their home – the forested mountains of Raposa Serra do Sol. This unique area encompasses 1.6 million acres of Amazon forest and native savanna grasslands in northwest Brazil.

Together we prioritized the development and implementation of Community Conservation Agreements within the area. The agreements will protect the area's incredible biodiversity and assist indigenous people in sustainably managing their lands. Additionally, we prioritized the development of sustainable projects to secure livelihoods for Roraima's indigenous communities.



Indigenous partners in Brazil.

Thanks to you, in 2020 Nature and Culture continued to support conservation efforts in Roraima. We held several workshops, including trainings on sustainable agriculture practices and fish farming techniques. Additionally, through remote meetings, we strengthened the capacities of indigenous leaders as project managers to ensure lasting conservation impact in the region.

With your help, Nature and Culture will continue to work with in-country partners to establish conservation agreements and promote projects to reduce fire threats, fight climate change, and secure sustainable livelihoods for Roraima's indigenous communities.

## Voices of the Amazon

Nature and Culture and the Behner Stiefel Center for Brazilian Studies at the San Diego State University hosted indigenous women and their allies in the virtual speaker series "Indigenous Women and Sustainability in the Brazilian Amazon."

The series included three virtual panels in 2020, and addressed topics of environmental policy, deforestation and forest fires in the Amazon, indigenous women's activism, and the COVID-19 crisis.

Check out the recorded speaker series on [Nature and Culture's YouTube channel](#).



The series included several indigenous speakers, including Mariazinha Baré from the Baré People. She is among the most prominent indigenous leaders in the Amazon.



With your support, Nature and Culture provided COVID-19 relief to 83 communities in Peru.

# SUPPORTING NATURE'S GREATEST GUARDIANS

The global coronavirus pandemic has impacted every corner of the globe. The countries where Nature and Culture works have not been spared. Brazil, Mexico, and Peru have been particularly hard hit, both in total case numbers and when adjusted for population.

Many of the indigenous and local communities whom we partner with have been severely impacted both directly and indirectly by the pandemic. These groups are likely more susceptible to this coronavirus and often are the farthest from government and healthcare services. In some places, like where we work in northern Brazil, the infection rate for indigenous people has been 130% higher than the general population.

Nature and Culture created a COVID-19 Relief Fund in 2020 to support our local conservation partners with their immediate needs including food, water, masks, and disinfectants. Our partner communities are deeply grateful for the assistance we have provided thanks to the generosity of supporters like you!

As these communities experience greater economic pressures, we are grateful that they can consider Nature and Culture a trustworthy and reliable partner in the work to conserve our beautiful and fragile planet.





## You provided COVID-19 relief to 3 communities in Mexico...

With your support, Nature and Culture provided food supplies to the communities of El Sabinito Sur, Ejido Munihuaza, and Ejido Agiabampo.



## 25 communities in Ecuador...

We delivered food kits, cleaning supplies, medicine, internet support, and other items to communities in the Andes, Amazon, and dry forest.



## 83 communities in Peru...

In Piura, Peru, you helped supply Nature and Culture's community partners with essential equipment, including masks, digital thermometers, a fumigator, bleach, and soap.





## 76 communities in Bolivia...

You supported the municipalities of Entre Ríos, Monteagudo, Caraparí, and Villa Vaca Guzmán, providing protective glasses, safety suits, face shields, medicine, and other items.



## and 33 indigenous lands in Brazil.

Nature and Culture safely delivered 100 emergency kits with food, protective and cleaning equipment, and fuel to indigenous Macuxi, Wapichana, Patamona, Taurepang, and Wai Wai communities.

“

Supporting communities during the COVID-19 pandemic reflects the strength of our partnerships,” says Reinaldo Lourival, Nature and Culture Project Coordinator in Brazil. “It reinforces the commitment of our field teams to the mission of ensuring the protection of ancestral territories and biodiversity.

”



IMPACT HIGHLIGHT: SHUAR KIIM COMMUNITY

## SUPPORTING THE SHUAR

**Because of compassionate people like you, indigenous communities in Ecuador received the help they desperately needed.**

The Shuar Kiim community of southern Ecuador isolated themselves in March 2020 when COVID-19 began spreading in the country. No longer able to sell the surplus of their crops, families found themselves with no income and limited supplies.

Community members were finally able to acquire additional supplies after three months in isolation. However, exposure led to COVID-19 spreading within their community. Lacking basic medicine and far from healthcare services, the Shuar Kiim struggled to respond to the outbreak. By July, more than 80% of the community had been infected with COVID-19.

Thanks to you, Nature and Culture provided aid to the Shuar Kiim and other indigenous communities in southern Ecuador. We safely supplied 100 families, around 500 people, with food and cleaning equipment.

“With help from our donors, we can continue supporting communities that have been our conservation partners,” said Nature and Culture conservationist Trotsky Riera Vite.

Your generosity made a difference in the lives of these families, and helped ensure the protection of endangered ecosystems.

Indigenous communities have shaped forests and other landscapes around the world for thousands of years, accumulating unparalleled knowledge of the land and understanding of ecosystem management.



Kirup Tiwi of the Shuar Kiim community.

Today, these communities are the last defense for many endangered ecosystems against increasing threats like logging, cattle ranching, and mining.

Shuar communities have been working with Nature and Culture for 15 years to protect Ecuador's biodiverse yet threatened tropical forests. Despite recent health and economic challenges, communities remain committed to conservation. Currently, the Shuar Kiim are working towards declaring their territory as a community conservation area within Ecuador's National System of Protected Areas.

Kirup Tiwi, President of the Provincial Federation of the Shuar Nationality of Zamora Chinchipe, hopes that everything returns to normal so that he and his people can continue fighting for a single cause: protecting their forest home.





Reserves established by Nature and Culture through December 2020.



# 21 MILLION ACRES FOR THE PLANET

Nature and Culture operates offices throughout Ecuador, Peru, and Mexico, and is expanding efforts in Colombia, Bolivia, and Brazil, where we work with trusted partners who share our values of community-based conservation.

In each country, you support local conservationists who have the technical expertise, cultural understanding, and long-term relationships with communities to effectively and efficiently save the planet's most precious natural places.

Since 1997, supporters like you have saved 21,145,727 acres of endangered wild places in Mexico and South America.



The wide-ranging and enormous Andean condor (*Vultur gryphus*).



## OUR FOCUS ON **CONNECTIVITY**

In order for species to survive and thrive, they need habitat of sufficient size. Species also need migratory routes to ensure long-term survival. This concept of creating large-scale protected areas that provide connections to other protected areas is central to Nature and Culture's strategy.

Towards that end, over the next five years your support will ensure that at least 50% of the natural habitat in 14-18 large-scale eco-regional landscapes is protected. Collectively these landscapes cover about 30 million acres of land that is home to millions of plant and animal species.

# ACTIVITIES ON THE GROUND

These activities support the creation and management of



## Community Support

We assist indigenous and local people in maintaining connections to their lands, with support to strengthen land titles, establish community conservation areas, and generate income sustainably.



## Biological Surveys

We provide biological surveying and analysis services including baseline biological studies, soil and water analysis, and species and ecosystem inventories.



## Mapping and GIS

We use our GIS mapping capabilities to clearly define project boundaries, watersheds, and community land use.



protected areas.



## Legal Expertise

Our on-staff lawyers specialize in land tenure and protected areas creation.



## Government Approval

We have the relationships and know-how to harness community consensus and guide projects through regulatory and government approval processes.



## Sustainable Management

When we contemplate a new protected area, we think through its whole life cycle: from legal creation to financing and long-term management. We work hard to see the areas we help create become sustainable.





Nature and Culture conservationist in the *Tamaya - Abujao Regional Conservation Area* in Ucayali, Peru. Photo by Michell León.

# EFFICIENCY

Each dollar you give is used to maximize conservation impact. Using cost-effective and efficient strategies, protected areas are created at an average cost of \$10 per acre.

Our community-based and entrepreneurial approach allows us to be strategic yet nimble and pursue a diversity of strategies to protect local, regional, and national parks in partnership with communities and governments.

Nature and Culture International holds high charity ratings for its financial management and transparency.





Green-winged macaws in flight.

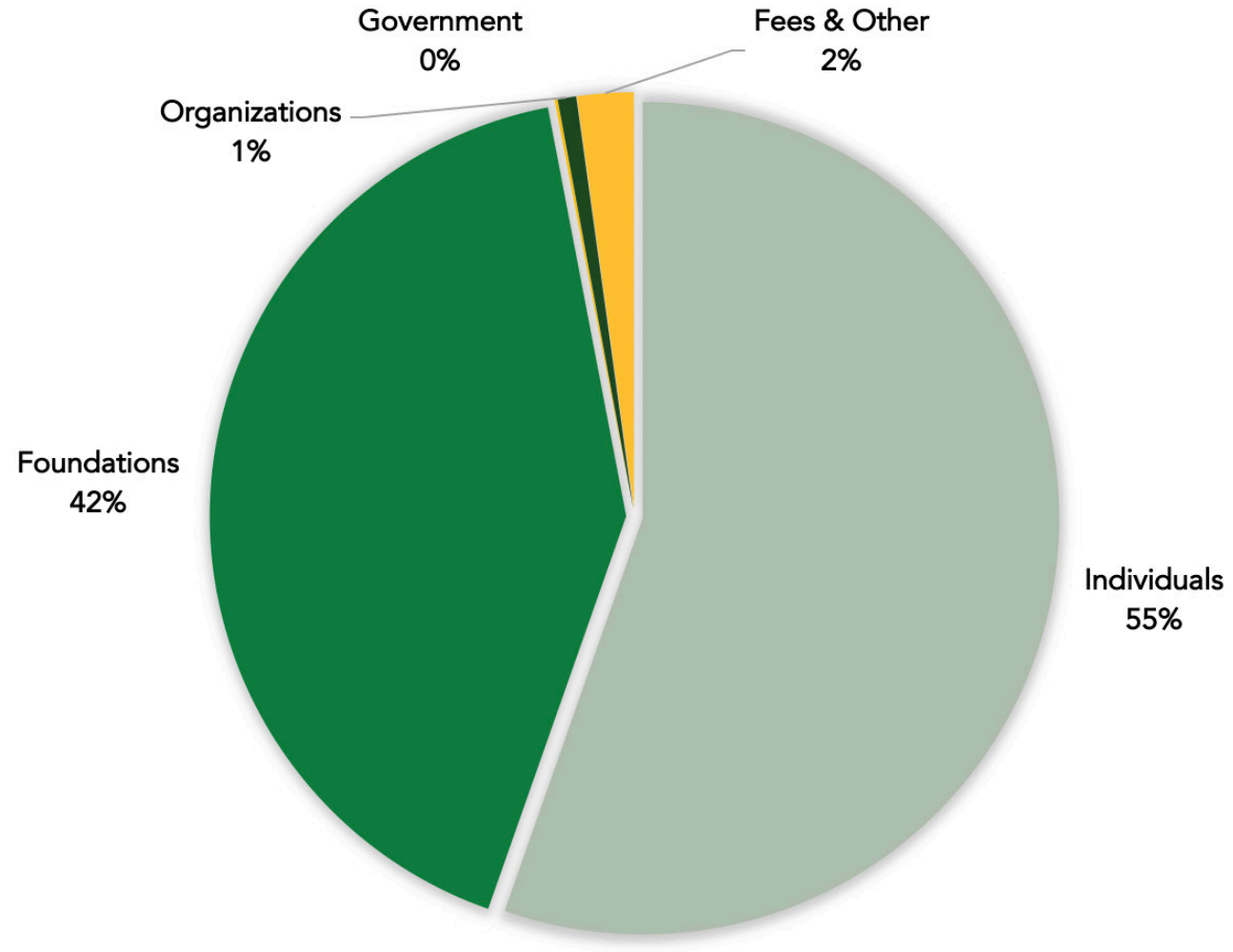


# FINANCIALS

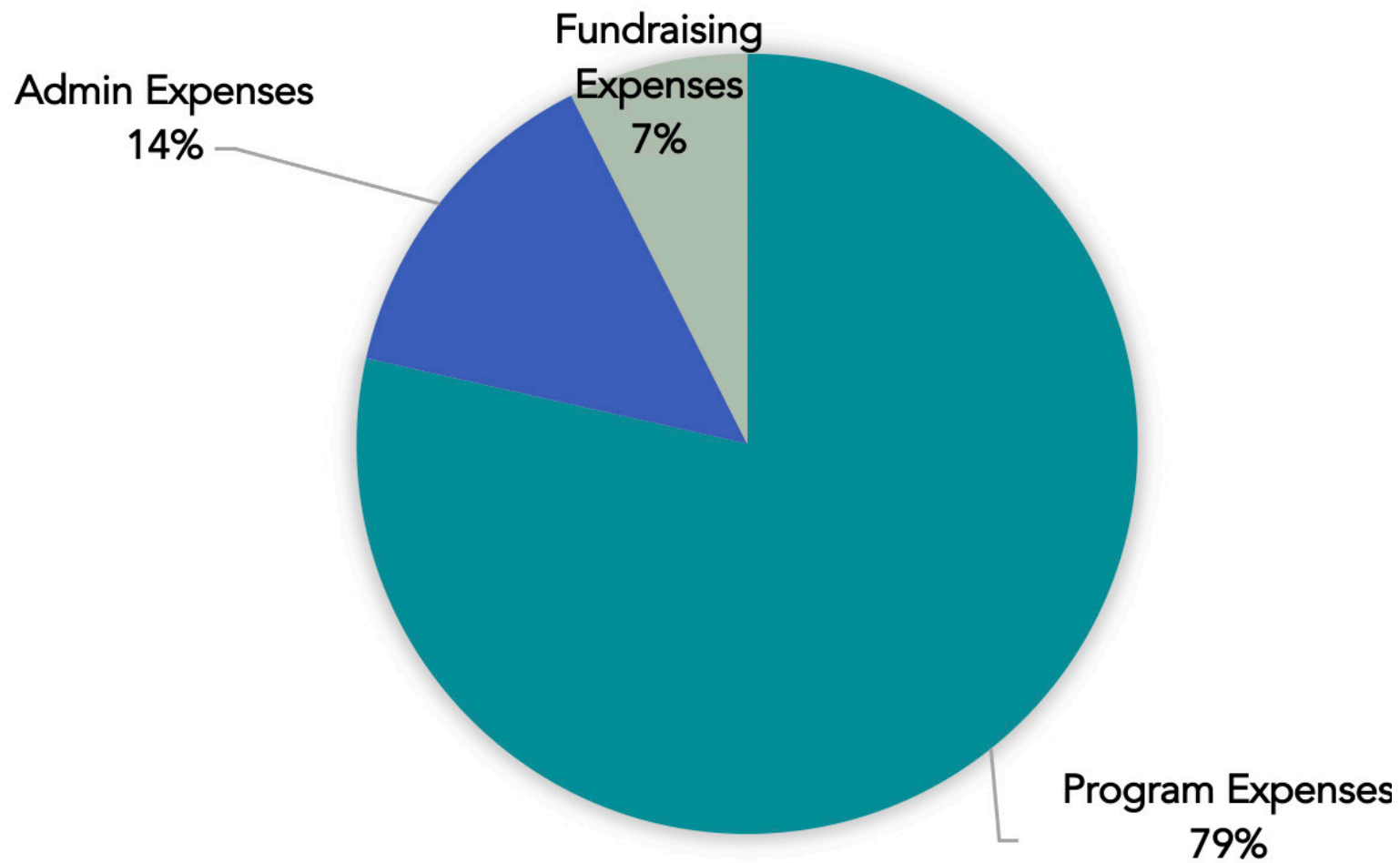
We are grateful to donors and partners whose contributions have achieved the impact and results described in this impact report.

We strive to be as efficient as possible. We believe that each dollar contributed to Nature and Culture conserves more of the natural world than it would with any other organization.

# 2020 INCOME SOURCES



# 2020 EXPENSES



# STATEMENT OF ACTIVITIES

For the year ending  
December 31, 2020  
(unaudited)

	2020	2019
<b>REVENUES</b>		
Grants & Contributions		
Foundations	\$ 2,588,047	\$ 3,262,646
Governments	6,830	64,333
Individuals	3,244,935	1,738,586
Organizations	44,527	111,098
Fees	121,707	228,280
Interest	4,354	28,335
In-kind donations	9,400	-
Gain (loss) on sale of assets	734	50,460
<b>Total revenues</b>	<b>\$ 6,020,533</b>	<b>\$ 5,483,738</b>
<b>EXPENSES</b>		
Auto	\$ 97,367	\$ 151,443
Community Sponsorships	18,207	43,715
Consultants	982,817	1,009,152
Insurance	30,724	34,102
Office expense	179,402	130,536
Other direct costs	24,605	16,092
Outside services	52,255	101,995
Project grants	714,987	1,045,507
Publicity, development & marketing	129,336	160,273
Repairs & maintenance	7,197	18,277
Salaries & related benefits	1,958,503	1,772,914
Supplies	307,135	220,684
Telephone & communications	41,245	40,892
Travel	202,980	622,290
Utilities	7,730	11,341
Depreciation	42,983	43,107
<b>Total expenses</b>	<b>\$ 4,797,472</b>	<b>\$ 5,422,320</b>
<b>CHANGE IN NET ASSETS</b>		
Land & buildings	\$ 164,018	\$ 149,018
Other	1,059,043	(87,600)
<b>Total change in net assets</b>	<b>\$ 1,223,061</b>	<b>\$ 61,418</b>
<b>NET ASSETS AT JAN 1</b>	<b>\$ 4,430,463</b>	<b>\$ 4,369,045</b>
<b>NET ASSETS AT DEC 31</b>	<b>\$ 5,653,524</b>	<b>\$ 4,430,463</b>







The brilliant blue-morpho butterfly.



# LOOKING FORWARD

Because of you, 2020 was one of Nature and Culture's most impactful years yet. You fought for biodiversity, climate, and a healthy planet for all.

Your efforts have been an investment of hope, of commitment, and of a dream that we can still safeguard the heart of our planet's greatest biological and cultural diversity.

Thank you for making this possible.



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*Alamos*

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Three-toed sloth.

